

ESP, LLC Bid Comparison Spreadsheet
April 20, 2015

	Rutherford County TN OSHA Safety Inspections Bid	CCMSI	Practical Solutions Consulting	FDR SAFETY LLC	Fisher Arnold
	General Conditions:				
1	Firm will carry minimum of \$2M Professional Liability.	YES	YES	YES	YES
2	Employer/Employee relationship and company will provide Professional Liability coverage.	NO - Employee Owned	YES	YES	YES
3	Will provide a COI if awarded this bid.	YES	YES	YES	YES
4	Proposal will include all equipment, labor, materials, permit(s), lodging, transportation, meals, freight and required insurance to render the specified service(s).	YES	YES	YES	YES
5	As a matter of practice, Rutherford County pays for goods and/or services only after receipt and acceptance by the County. Payment terms are non-negotiable after award is made.	YES	YES	YES	YES
6	Proposer will be expected to utilize best practices to minimize risk of personal injury to County.	YES	YES	YES	YES
7	Proposer shall be responsible for any damages it causes in the course of performing the specified service(s) and will rectify damages.	YES	YES	YES	YES
8	County entitled to seek compensation for its damages	YES	YES	YES	YES
9	Contents of all submittals subject to public disclosure and shall not contain any confidential and/or proprietary information and/or trade secrets.	YES	YES	YES	YES
10	Rutherford County may reserve the right to reject an individual inspector and request a new one.	YES	YES	YES	YES
11	Insured not responsible for faulty or incomplete information.	YES	YES	YES	YES
12	Ninety (90) day notice of cancellation without cause or (10) day cancellation for Breach of Contract.	YES	YES	YES	YES
13	Will provide indication of renewal pricing 120 days before the three year term expires.	YES	YES	YES	YES
14	Additional requested information becomes a part of this bid.	YES	YES	YES	YES
15	County may contact any participant for clarification.	YES	YES	YES	YES
16	Bid including any addendum becomes part of final contract.	YES	YES	YES	YES
17	Relationship with entity is as and independent contractor.	YES	YES	YES	YES
18	Bid is not a result of unlawful act of collusion.	YES	YES	YES	YES
19	Has agency been named as defendant in a criminal lawsuit.	YES	YES	YES	YES
a.	County may award contract to lowest and best bidder.	YES	YES	YES	YES
b.	Insured may conduct investigations.	YES	YES	YES	YES
c.	Insured reserves the right to reject a quote that does not pass.	YES	YES	YES	YES
d.	Insured has right to reject if prices are unbalanced.	YES	YES	YES	YES
e.	Insured has right to reject any and all bids.	YES	YES	YES	YES
f.	Client shall consider qualifications of company, not just price.	YES	YES	YES	YES
g.	Contract awarded to lowest bidder in best interest of insured.	YES	YES	YES	YES
20	Involved with a criminal lawsuit in past 12 months?	NO	NO	NO	NO
21	Each bidder in complete compliance with all laws.	YES	YES	YES	YES
22	Option to continue contract assuming satisfactory service.	YES	YES	YES	YES
23	Additional requested information released to all bidders at same time.	YES	YES	YES	YES
24	County will make award based on sealed quote, timely arrival and strict compliance with specifications.	YES	YES	YES	YES
25	Submit 4 original paper copies, 1 electronic copy of submission.	YES	YES	YES	YES
26	Vendor may subcontract any portion of award but only with County's consent.	YES	YES	YES	YES

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27	Will your firm comply with the Drug Free Workplace program?	YES	NO - "Practical Solutions Consulting does not employ five (5) or more employees. As such, we do not participate in the Tennessee Drug-Free Workplace. Our hiring practices allow us to be very selective and we totally support and require a drug-free work environment."	YES	YES
28	Complete the following forms:				
	Certificate of Non-Discrimination	YES	YES	YES	YES
	Sub-Recipient Title VI Assurance (on own letterhead)	YES	YES	YES	YES
	Contract Monitoring Form Compliance Survey	YES	YES	YES	YES
29	Download, print, fill out and sign Drug free affidavit and include in submission (unless exempt under state law).	YES	YES	YES	YES
	Certification/Exception Form				
	Signed:	Janet Bowman	David Britton	Molly O'Brien	Gene M. Bailey, P.E.
	Date:	04/13/2015	04/14/2015	04/13/2015	04/13/2015
	Company:	CCMSI	Practical Solutions Consulting	FDR Safety, LLC	Fisher & Arnold, Inc.
	Scope of Services:				
1	Rules in the Invitation to Bid and General Conditions will apply.	YES	YES	YES	YES
2	Submit a written report of findings and recommendations within 30 calendar days of inspection completion.	YES	YES	YES	YES
3	Inspections included building, grounds, internal structures and everything contained therein.	YES	YES	YES	YES
4	Consultant will note locations of shut-off and venting valves as well as all fire doors and exits.	YES	YES	YES	YES
5	Existence and location of emergency gear will be part of inspection list.	YES	YES	YES	YES
6	Consultant will note existence of OSHA Safety posters, maps and exit points.	YES	YES	YES	YES
7	The timeframe for the visits will be January-May of each year.	YES	YES	YES	YES
8	Consultant will conduct meetings with staff on safety report	YES	YES	YES	YES
9	Report must be complete and submitted by May 31st each year.	YES	YES	YES	YES
10	You understand that the bidder shall strictly follow the provisions of TCA 49-5-413. TCA 49-5-413.	YES	YES	YES	YES
11	A Letter of Compliance, on your own letterhead, to Rutherford County Schools for the TCA 49-5-413 in your proposal	NO - "to follow, if awarded"	YES	YES	YES
12	Property lists must be obtained from the County each year.	YES	YES	YES	YES
13	Annual surveys are to include all county and school buildings each year	YES	YES	YES	YES
	Certification/Exception Form				
	Signed:	Janet Bowman	David Britton	Molly O'Brien	Gene M. Bailey, P.E.
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Vendor References:				
1	City of Ownesboro	Warren County and Board of Education Mr. Herschel Wells (County Executive) (931) 473-2505 hwells.sr@warrencountytv.gov	Allegheny County Pennsylvania - Kevin Wisniewski 412-350-3478 kevin.wisniewski@alleghenycounty.us	North Little Rock Electric System, Mr. Eric Heinrichs, P.E., System Engineer (eheinrichs@nlr.ar.gov), 501-992-4086
2	Commonwealth of Kentucky	West Warren-Viola Utility District Mr. Tim Pelham (General Manager) (931) 668-2762 wviola@blomand.net	Emerson - Michael Langston 314-553-1626 Michael.Langston@emerson.com	Johnson & Johnson, David Botwinick, Sr. Engineer, Lead Memphis Logistics Center (dbotwini@ITS.JNJ.com), 901-215-3563
3	Vermillion County, Nancy Boose, 217-554-6005, njboose@vercounty.org	Motlow State Community College Dr. Eddie Stone (Vice-President) (931) 393-1593 estone@mscc.edu	Sanderson Farms - Scott Rushing 601.649.4030 scottr@sandersonfarms.com	Smith & Nephew, Mr. Doug Dugard, CHMM, Group Manager Facilities Ops (doug.dugard@smith-nephew.com), 901-399-6516
4	Danville District #118, Heather Smith, 217-444-1037, smithh@danville.k12.il.us	Tennessee Association of Housing Redevelopment Authorities (TAHRA) Mr. Dow Harris (Executive Director) (931) 526-9793 ext. 215 DHarris@highlandsrs.com	Edward C. Levy - Malcolm Dunbar 313-460-5054 mdunbar@edwclevy.net	American Snuff, Rhonda Rogers, CHMM, Sr. Manager Environmental, Health & Safety (rogersr4@americansnuff.com), 901-248-1860
5	City of Champaign, Larry Krause, 217-403-8773	Bouldin & Lawson, LLC Ms. Lesa Brock (General Manager) (931) 668-4090 ext. 131 LBrock@bouldincorp.com	Monsanto - Global Engineering - Walt Russell 314-694-3805 george.walter.russell@monsanto.com	Lemm (PSM), John F. Lemm, P.E., President, (jflemm@lemmcorp.com), 901-624-1325
Signed:	Janet Bowman	David Britton	Molly O'Brien	Gene M. Bailey, P.E.
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Vendor Experience and Information:				
1 How many years has your company been offering these inspections?	30	5	18	20
2 How many inspectors does your company have available for Rutherford County's inspections?	2	4	3+	4
3 Will all inspectors used for Rutherford County's inspections have at least 5 years of experience?	YES	YES	YES	NO
4 Will all inspectors used for Rutherford County's inspections have at least 10 years of experience?	YES	3 OF 4	YES	NO
5 What is the ratio of public sector clients to private sector clients your company currently has?	1:1	4:7	"5% Public"	1:2
6 For how many clients does your company currently perform this service?	65	2	10+	8
7 In how many states does your company currently conduct business?	43	3	11	8
8 Please list all of the professional designations, accreditations, and certifications each of the inspectors for Rutherford County have achieved.				
	<p>a. Our consultant has over 20 years experience in the Loss Control field. An overview of his education and professional membership includes:</p>	<p>OSHA 511 Certification; OSHA 501 Certification (in process); OSH 30-hour training (General Industry; OSHA 30-hour Outreach Training (Construction);</p>	<p>"We have inspectors with Bachelor's degrees, Master's degrees, Certified Safety Professional (CSP), Certified Construction Safety and Health Technician (CHST), multiple safety certification and completion certificates."</p>	<p>Darren Lippert, Certified Hazardous Materials Manager (CHMM), 40 hour Hazardous Waste Operations Qualified (29 CFR 1910, 120), TN Asbestos Inspector, Certified Visible Emissions Evaluator (EPA Method 9), OSHA Construction Safety 30 hour certified</p>
	<p>b. Bachelor of Science Degree from Eastern Kentucky University with a major in Fire and Safety Engineering Technology and a minor in Security. He is an Indiana Fire Service Master Firefighter in Fire prevention Inspections Investigations and Safety and Tactics. Hazardous Materials Specialist, Emergency Medical Technician.</p>	<p>Certified Industrial Hygienist; 40-Hour Hazardous Waste Operations; ISO 14001 Certification; Advanced Campus Security Officer Training; Hazardous Waste Management and Compliance</p>		<p>Lindsey Smith: Certified Functional Safety Professional (ISO) (in progress)</p>

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c.	Certified Environmental Protection Association Title III, Certified in Hazardous Waste Management, Professional Member of NFPA, American Society of Safety Engineers			Gene M. Bailey, P.E.: TN Professional Engineer #21189, 40 hour Hazardous Waste Ops Qualified (29 CFR 1910, 120)	
d.	and the Eastern Kentucky University Association of Fire Science Technicians. Certified Emergency First Responder for Homeland Security.			Hal Tashie: TN Underground Storage Tank Corrective Action System Technician, TN stormwater Erosion Control Level Specialist, 40 hour Hazardous Waste Ops Qualified (29 CFR 1910, 120), TDEC USI soil groundwater soil gas survey qualified (2014), OSHA 10 hr Construction Safety Qualified	
e.					
f.					
9	Please list the address and phone number of your company's headquarters and any local office				
	Headquarters:	Corporate Office: CCMSI-2 East Main Street Towne Centre Bldg. Suite 208 Danville, IL. 61832	305 A North Spring St., McMinnville, TN 37110; 931-474-7233	360 Cool Springs Blvd., Ste 101, Franklin, TN 37067, Phone: 615-370-1730	9180 Crestwyn Hills Dr., Memphis, TN 38125, 901-748-1811
	Local office:	Local Office: CCMSI-Nashville-Address: Two International Plaza Drive, Suite 301 Nashville, TN. 37217			
10	Please list the Name, phone number, physical address, and email address of Rutherford County's Primary Contact for this service	Janet Bowman-615-361-0069 ext. 202 Two International Plaza Drive, Suite 301 Nashville, TN. 3 7217 jbowman@ccmsi.com	David Britton, (931) 474-7233, (931) 247-6848 (cell), 305 A North Spring Street, McMinnville, TN 37110 - email: dbritton@pscfsafety.net	Molly O'Brien, 360 Cool Springs Blvd., Ste. 101 Franklin, TN 37067 615-370-1730 mobrien@fdrsafety.com	Gene M. Bailey, P.E., Environmental Ops Manager, 901-748-1811, 9180 Crestwyn Dr., Memphis TN
	Signed:	Janet Bowman	David Britton	Molly Obrien	Gene M. Bailey, P.E.
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	Pricing:				
1	Services will be billed annually upon completion of annual inspections and reporting?	YES	NO - Given the size of our company, we would request a three (3) payment process with payments issued upon completion of 30% and 60% of facilities as determined by square footage. The remaining 40% to be paid upon final submittals as required.	YES	NO - "Propose to bill on monthly basis (Jan-May), but this provision is negotiable."
2	Pricing will be an annual, all inclusive total, with no additional charges?	YES	YES	YES	YES
3	Please state your all inclusive annual price	\$34,000.00	\$45,600.00	\$77,300.00	\$189,500.00
4	Please use the space below to explain any deviations in pricing structure the County is requesting:		N/A		N/A
	Signed:	Janet Bowman	David Britton	Frederic D. Rine	Gene M. Bailey, P.E.
	Date:	04/13/2015	04/14/2015	04/13/2015	04/13/2015
	Attached Forms:				
	RUTHERFORD COUNTY CONTRACTS, CERTIFICATE OF NONDISCRIMINATION:	Signed and Completed	Signed and Completed	Signed and Completed	Signed and Completed
	SUB RECIPIENT TITLE VI ASSURANCE	Signed and Completed	Signed and Completed	Signed and Completed	Signed and Completed
	RUTHERFORD COUNTY CONTRACT MONITORING FORM COMPLIANCE SURVEY	Signed and Completed	Signed and Completed	Signed and Completed	Signed and Completed
	Owned by:	EMPLOYEE OWNED	(1) Female and (4) Male Caucasians; (1) Male Other	(2) Male Caucasian	(4) Male Caucasians
	Empoying:	(113) Female and (41) Male African Americans; (10) Female and (7) Male American Indian/Alaskan; (21) Female and (18) Male Asian; (465) Female and (239) Male Caucasian;	(1) Female and (1) Male Caucasian	(2) Male African American; (5) Female and (70) Male Caucasians; (1) Female and (2) Male Hispanics	(2) Female and (5) Male African Americans; (1) Male Asian; (19) Female and (75) Male Caucasians; (2) Male Hispanics; (1) Male Other
	DRUG FREE WORKPLACE AFFIDAVIT	Signed and Notarized	Signed and Notarized	Signed and Notarized	Signed and Notarized
	INDIVIDUAL BIOS ATTACHED	NO	NO	NO	Yes