Cost Compare Year One

RUTHERFORD COUNTY GOVERNMENT ON-SITE MEDICAL CLINIC COST ANALYSIS		
YEAR ONE	Premise Health	Care Here
IMPLEMENTATION FEE		
Facility	$0	$0
Equipment	$0	$6,000
Supplies	$0	$3,000
Staff Recruitment	$0	$6,000
Other	$0	$0
TOTAL IMPLEMENTATION COST	**$0**	**$15,000**
OPERATIONAL EXPENSES	Year One	Year One
Annualized		
Per Employee Per Month Fee	$37	$48
Clinic Operations	$2,429,544	$3,111,137
Staffing Cost	$1,431,241	$1,280,825
Lab / Pathology / Prof Fees	$184,873	$108,000
Pharmacy - Onsite Dispensing	$259,423	$264,000
General Liability & Insurance	$35,000	$0
Information Technology	$67,996	$0
Miscellaneous Operating Costs	$451,011	$1,458,312
Occupational Services		
Wellness		
Blood Draw & Screening	$0	Included in PEPM
Health Risk Assessment	(included in Lab & Pathology, listed above)	Included in PEPM
Health Coaching	$0	Included in PEPM and Staffing Costs
Disease Management	$0	Included in PEPM
TOTAL OPERATIONAL EXPENSES	**$2,429,544**	**$3,111,137**
ESTIMATED SAVINGS	Year One	Year One
Primary Care (includes ER, diagnostic, etc)	$0	$3,825,798
Prescription Drugs	$0	$528,000
Occupational	$0	$0
Production	$0	$1,200,000
Disease Management	$0	$0
Wellness	$2,324,131	$0
Direct Cost Avoidance[3]	$441,617	$0
Additional Direct Cost Avoidance[4]	$501,337	$0
Indirect Cost Avoidance[5]	$431,227	$0
Walgreens Healthcare Clinic Visits	$30,375	$0
Flu Vaccine Savings	$0	$0
HARD DOLLAR COST SAVINGS	**$3,728,687**	**$4,353,798**
TOTAL ESTIMATED SAVINGS	**$3,728,687**	**$5,553,798**
NET SAVINGS	**$1,299,143**	**$2,427,661**

Cost Compare Year Two

RUTHERFORD COUNTY GOVERNMENT ON-SITE MEDICAL CLINIC COST ANALYSIS		
YEAR TWO	**Premise Health**	**Care Here**
IMPLEMENTATION FEE		
Facility	$0	$0
Equipment	$0	$0
Supplies	$0	$0
Staff Recruitment	$0	$0
Other	$0	$0
TOTAL IMPLEMENTATION COST	**$0**	**$0**
OPERATIONAL EXPENSES	Year Two	Year Two
Annualized		
Per Employee Per Month Fee	$39	$49.61
Clinic Operations	$2,525,327	$3,218,050
Staffing Cost	$1,488,491	$1,332,058
Lab / Pathology / Prof Fees	$192,268	$112,320
Pharmacy - Onsite Dispensing	$269,800	$311,520
General Liability & Insurance	$35,000	$0
Information Technology	$70,716	$0
Miscellaneous Operating Costs	$469,052	$1,462,152
Occupational Services	$0	
Wellness		
Blood Draw & Screening	$0	Included in PEPM
Health Risk Assessment	(included in Lab & Pathology, listed above)	Included in PEPM
Health Coaching	$0	Included in PEPM and Staffing Costs
Disease Management	$0	Included in PEPM
TOTAL OPERATIONAL EXPENSES	**$2,525,327**	**$3,218,050**
ESTIMATED SAVINGS	Year Two	Year Two
Primary Care (includes ER, diagnostic, etc)	$0	$4,481,157
Prescription Drugs	$0	$623,040
Occupational	$0	$0
Production	$0	$0
Disease Management	$0	$559,316
Wellness	$0	$559,316
Direct Cost Avoidance[3]	$2,417,096	$0
Additional Direct Cost Avoidance[4]	$459,282	$0
Indirect Cost Avoidance[5]	$521,391	$0
Walgreens Healthcare Clinic Visits	$448,476	$0
Flu Vaccine Savings	$31,590	$0
HARD DOLLAR COST SAVINGS	**$0**	$6,277,828
TOTAL ESTIMATED SAVINGS	**$3,877,834**	**$6,222,829**
NET SAVINGS	**$1,352,507**	**$3,004,779**

Cost Compare Year Three

RUTHERFORD COUNTY GOVERNMENT ON-SITE MEDICAL CLINIC COST ANALYSIS		
Year Three	**Premise Health**	**Care Here**
IMPLEMENTATION FEE		
Facility	$0	$0
Equipment	$0	$0
Supplies	$0	$0
Staff Recruitment	$0	$0
Other	$0	$0
TOTAL IMPLEMENTATION COST	**$0**	**$0**
OPERATIONAL EXPENSES	Year Three	Year Three
Annualized		
Per Employee Per Month Fee	$40	$51
Clinic Operations	$2,624,939	$3,310,971
Staffing Cost	$1,548,030	$1,385,340
Lab / Pathology / Prof Fees	199,959	$116,813
Pharmacy - Onsite Dispensing	280,592	$342,672
General Liability & Insurance	35,000	$0
Information Technology	73,544	$0
Miscellaneous Operating Costs	487,814	$1,466,146
Occupational Services	$0	
Wellness		
Blood Draw & Screening	$0	Included in PEPM
Health Risk Assessment	d in Lab & Pathology, listed	Included in PEPM
Health Coaching	$0	Included in PEPM and Staffing Costs
Disease Management	$0	Included in PEPM
TOTAL OPERATIONAL EXPENSES	**$2,624,939**	**$3,310,971**
ESTIMATED SAVINGS	Year Three	Year Three
Primary Care (includes ER, diagnostic, etc)	$0	$5,592,484
Prescription Drugs	$0	$685,344
Occupational	$0	$0
Production	$0	$0
Disease Management	$0	$1,493,374
Wellness	$0	$1,493,374
Direct Cost Avoidance$_3$	$2,513,780	$0
Additional Direct Cost Avoidance$_4$	$477,653	$0
Indirect Cost Avoidance$_5$	$542,246	$0
Walgreens Healthcare Clinic Visits	$466,415	$0
Flu Vaccine Savings	$32,854	$0
HARD DOLLAR COST SAVINGS	**$0**	**$6,277,828**
TOTAL ESTIMATED SAVINGS	**$4,032,948**	**$9,264,576**
NET SAVINGS	**$1,408,009**	**$5,953,605**